

GCSE Business Studies

Subject Title	Business Studies
Exam board	Edexcel
Specification code	1BS0
Exam details	2 Papers – 1hr 45 each Paper 1: Investigating Small Business Paper 2: Building a Business
Setting arrangements	n/a
Time allowed	5 lessons per fortnight
	Revision guide Edexcel GCSE (9-1) Business 2017 978-1-29219-071-6 Pearson
Revision guide / workbooks	Workbooks Edexcel GCSE (9-1) Business 2017 - 978-1-29219-070-9 Pearson

Term	Topics	Skills	Assessment
Yr. 10 / 1	Enterprise and entrepreneurship	Explore the impact of risk and reward on business activity and the role of entrepreneurship.	Knowledge Tests and Case Study Practice
Yr. 10 / 2	Spotting a business opportunity	Explore how new and small businesses identify opportunities through understanding customer needs and conducting market	Knowledge Tests and Case Study Practice

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		research. Understanding the competition.	
Yr. 10 / 3	Putting a business idea into practice	Identifying aims and objectives and concentrating on the financial aspects.	Knowledge Tests and Case Study Practice
Yr. 10 / 4	Making the business effective	Explore a range of factors that impact on the success of the business, including location, the marketing mix and the business plan.	Knowledge Tests and Case Study Practice
Yr. 10 / 5	Understanding the external influences of business	Understanding external influences on business – students are introduced to a range of factors,	Knowledge Tests and Case Study Practice
Yr. 10 / 6	Growing the business	Evaluating the impact of globalisation and the ethical and environmental questions facing businesses are explored.	Past Paper Practice
Yr. 11 / 1	Making marketing decisions	How to make business decisions in a competitive marketplace.	Past Paper Practice
Yr. 11 / 2	Making operational decisions	Meeting customer needs through the design, supply, quality and sales decisions a business makes.	Past Paper Practice
Yr. 11 / 3	Making human resource decisions	Making decisions relating to organisational structure, recruitment, training and motivation need to be made to influence business activity. These aspects are considered in this final topic.	Past Paper Practice
Yr. 11 / 4	Revision	Year 10 and Year 11 topics	Past Paper Practice
Links to websites and revision materials: https://senecalearning.com/ https://www.bbc.co.uk/bitesize/examspecs/z98snbk https://qualifications.pearson.com/en/qualifications/edexcel- gcses/business-2017			